



WHAT'S IT REALLY WORTH?

UNDERSTANDING AND RESOLVING BUSINESS VALUATION DISPUTES

DATE

**28
MAR**

TIME

**6.00–
7.30PM**
Registration starts at 5.30pm

VENUE

**SEMINAR ROOM 1
KUALA LUMPUR REGIONAL
CENTRE FOR ARBITRATION**
*Bangunan Sulaiman, Jalan Sultan Hishamuddin,
50000 Kuala Lumpur, Malaysia*

PROGRAMME

- 5.30pm Registration
- 6.00pm What's it Really Worth? Understanding and Resolving Business Valuation Disputes by Iain Potter
- 7.00pm Q&A Session
- 7.30pm End of programme

The measure of loss in many claims under contract and tort is often presented as a business valuation. With this discipline commonly being referred to as an art as much as a science it comes as no surprise that parties and their experts often have wildly differing views of the value lost and how it should be calculated.

Drawing on a combination of his own experience before courts and tribunals together with the leading judgments in this area, Iain Potter looks at the causes of these differences and the options available to the parties, courts and tribunals to resolve them.



Iain Potter specialises in litigation support and expert witness assignments, in particular those involving business valuations or complex loss of profits claims and has advised clients, given evidence and testified before courts and arbitral tribunals in a number of jurisdictions including the UK, Singapore, Malaysia and Thailand.

In addition to being a qualified Chartered Accountant in both England (ICAEW) and Singapore (ISCA), Iain is a Fellow of the Chartered Institute for Securities and Investments and holds their Diploma as well as the ICAEW's Corporate Finance Diploma. He is a member of the American Society of Appraisers and the National Association of Certified Valuators and Analysts, two of the leading business valuation professional bodies, and has passed both bodies' business valuation accreditation exams.

While his work necessarily involves a variety of industries, Iain maintains a keen interest in the maritime sector. He is a supporting member of the LMAA, member of MLAS and IMSML and he has served as a tribunal-appointed expert in an UNCLOS arbitration.

Iain holds undergraduate degrees in Mathematics and Law, a Master's degree in Law from the University of London and is a current PhD student with the University of Leicester where his research focuses on adjustments for the time value of money and risk in awards of damages. He regularly delivers training on business valuation and finance-related topics to legal professionals through the MDD Academy.

For more information, please contact Business Development Team of KLRCA,
Phone: +603 2271 1000 Email: events@klrca.org

ADMISSION IS FREE. LIMITED SEATS AVAILABLE.

For registration, please email your details below to events@klrca.org or fax to +603-2271 1010 by 27 March 2018

Full Name: _____

Company/Organisation: _____

Designation: _____

Address: _____

Tel: _____ Fax: _____ Email: _____